

What is WACC?

WACC = Weighted Average Cost of Capital

It's the minimum return a company needs to justify an investment.

It includes:

- Cost of Equity
- Cost of Debt
- Weighted by capital structure

Enter: Green WACC

The big question:

- Should companies doing better on sustainability get a lower WACC?
- And does it actually happen in real life?

Why would WACC be lower for sustainable firms?

Because of 3 main reasons:

- Lower perceived risk
- ✓ Higher investor demand (especially for ESG funds)
- Better access to green incentives (like tax benefits or subsidies)

Green Bonds Have Lower Yields

Zerbib (2021) found:

- → Green bonds have ~2 basis points lower yields than similar non-green bonds.
- Investors accept lower returns for ESG-aligned investments.

Lower Cost of Equity Too

MSCI and BlackRock studies show:

- Firms with strong ESG scores have:
 - Lower stock volatility
 - Less downside risk
 - → Result: Up to 20% lower cost of equity vs. low-ESG peers

Cost of Debt? 'Greenium' is real.

HSBC (2023):

Green bonds in Europe issued at 15–20 bps lower spread

This means cheaper debt for sustainable companies.

Real-World Implications

Lower WACC means:

- Higher NPV of projects
- More capital access
- Competitive edge in bidding for infrastructure & energy deals

So... Should WACC Be Lower for ESG Leaders?

The evidence says: YES!

But...

It depends on market perception, regulatory context, and investor behavior.